



Enteral Division Newsletter – November Edition 2025

Welcome to the second edition of our Enteral Division Newsletter. This newsletter will be published quarterly to keep you updated on changes, new additions, and newsworthy highlights as we continue our journey in the enteral market.

As we approach our one-year anniversary, we have taken time to reflect on our progress so far—a journey that has brought significant and positive developments, including:

- An expanded field team, supported by a National Sales Manager, dedicated to providing clinicians with training and knowledge sharing.
- A growing range of patient-focused materials designed to support day-to-day living with medical devices. These include, but are not limited to:
 - Bespoke boxes for paediatric patients going home with a Mini Classic or Mini One button
 - Troubleshooting guides for our product range
 - Information on the care of tubes such as Monarchs, G-Jet or G-Tubes
 - Simple introductory guides for those new to enteral feeding

We have also developed new processes and policies to ensure we remain aligned with NHS priorities, including our complaints procedure, sustainability commitments, and business continuity planning.



The new framework is now live within the portal after some initial issues, and we expect it to be operating smoothly by the **week commencing 17 November**.



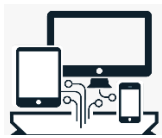
DPD is our primary delivery partner for hospital shipments, and we are proud to note that they track all emissions, which are decreasing year on year and use electric vehicles wherever possible.

We also partner with UPS and FedEx for other deliveries outside of the UK or where there is a special requirement.

For 2025 alone, we have the following data:

 Number of miles travelled	 Number of parcels delivered
8 million	14,403

A key focus of this newsletter is Home Delivery, compliance and safety—an area that continues to grow due to the VAT savings and the simple, streamlined process it offers for HCPs and patients, ensuring the right product reaches the right place at the right time.



Ensuring we remain compliant with GDPR, Caldicott principles, and specific Trust/Health Board policies to safeguard the privacy and safety of patients and carers.



Delivered directly to the patient's door at a schedule that suits them—whether monthly, every six weeks, or less frequently—we are able to track and trace all deliveries to ensure a seamless and reliable service.



To ensure optimal performance and reliability, AMT recommends the exclusive use of AMT extension sets with AMT devices.

Although other brands may appear compatible, AMT cannot guarantee their safety, performance, or durability when used in place of AMT extension sets.

Our technology is designed to protect users and to ensure that no leakage occurs at the connection points.

For more information on Kebomed and the AMT product range, please visit our website:

<https://www.kebomed.co.uk/products/amt-enteral-devices/>

Or contact us at **enteral.sales@kebomed.co.uk**, by phone on **01884 266377**, or reach out to your **local Clinical Sales Consultant**.

We greatly appreciate any feedback you can share, as we view it as a valuable gift. We look forward to hearing from you.

Ann Gawthrope, Head of Enteral Division

